



Investor Presentation

First Quarter 2021

Forward-Looking Statements



This presentation contains statements as to our beliefs and expectations of the outcome of future events that are "forward-looking" statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the statements made. These include, but are not limited to, the risks and uncertainties associated with: (i) changes in government policy (including the DOJ not renewing contracts as a result of President Biden's Executive Order on Reforming Our Incarceration System to Eliminate the use of Privately Operated Criminal Detention Facilities), legislation and regulations that affect utilization of the private sector for corrections, detention, and residential reentry services, in general, or our business, in particular, including, but not limited to, the continued utilization of our correctional and detention facilities by the federal government, and the impact of any changes to immigration reform and sentencing laws (our company does not, under longstanding policy, lobby for or against policies or legislation that would determine the basis for, or duration of, an individual's incarceration or detention); (ii) our ability to obtain and maintain correctional, detention, and residential reentry facility management contracts because of reasons including, but not limited to, sufficient governmental appropriations, contract compliance, negative publicity and effects of inmate disturbances; (iii) changes in the privatization of the corrections and detention industry, the acceptance of our services, the timing of the opening of new facilities and the commencement of new management contracts (including the extent and pace at which new contracts are utilized), as well as our ability to utilize available beds; (iv) general economic and market conditions, including, but not limited to, the impact governmental budgets can have on our contract renewals and renegotiations, per diem rates, and occupancy; (v) fluctuations in our operating results because of, among other things, changes in occupancy levels, competition, contract renegotiations or terminations, increases in costs of operations, fluctuations in interest rates and risks of operations; (vi) the duration of the federal government's denial of entry at the United States southern border to asylum-seekers and anyone crossing the southern border without proper documentation or authority in an effort to contain the spread of COVID-19; (vii) government and staff responses to staff or residents testing positive for COVID-19 within public and private correctional, detention and reentry facilities, including the facilities we operate; (viii) restrictions associated with COVID-19 that disrupt the criminal justice system, along with government policies on prosecutions and newly ordered legal restrictions that affect the number of people placed in correctional, detention, and reentry facilities; (ix) whether revoking our REIT election, effective January 1, 2021, and our revised capital allocation strategy can be implemented in a cost effective manner that provides the expected benefits, including facilitating our planned debt reduction initiative and planned return of capital to shareholders; (x) our ability to identify and consummate the sale of additional non-core assets at attractive prices; (xi) our ability to successfully identify and consummate future development and acquisition opportunities and our ability to successfully integrate the operations of our completed acquisitions and realize projected returns resulting therefrom; (xii) increases in costs to develop or expand real estate properties that exceed original estimates, or the inability to complete such projects on schedule as a result of various factors, many of which are beyond our control, such as the effects of, and delays caused by, COVID-19, weather, the availability of labor and materials, labor conditions, delays in obtaining legal approvals, unforeseen engineering, archeological or environmental problems, and cost inflation, resulting in increased construction costs; (xiii) our ability to identify and initiate service opportunities that were unavailable under our former REIT structure; (xiv) our ability to have met and maintained qualification for taxation as a REIT for the years we elected REIT status; and (xv) the availability of debt and equity financing on terms that are favorable to us, or at all. Other factors that could cause operating and financial results to differ are described in the filings we make from time to time with the Securities and Exchange Commission.

The Company takes no responsibility for updating the information contained in this presentation following the date hereof to reflect events or circumstances occurring after the date hereof or the occurrence of unanticipated events or for any changes or modifications made to this presentation or the information contained herein by any third-parties, including, but not limited to, any wire or internet services.

CoreCivic Operates at the Intersection of Government and Real Estate



Company Overview

- Diversified government-solutions company with the scale and differentiated expertise to solve the tough challenges that governments face in flexible, cost-effective ways
- First quarter 2021 Revenues and Adj. EBITDA of \$455 million and \$96.3 million (21.2% margin), respectively
- Owns and manages nearly 18 million square feet of real estate used by government
- Approximately 60% of privately-owned correctional facilities in the U.S.
- Unprecedented commitment to Environmental, Social and Governance (ESG) reporting within the corrections industry
- Founded in 1983 and headquartered in Brentwood, Tennessee

Compelling Investment Opportunity...

Market Leader with Critical Infrastructure in Market with High Entry Barriers	<ul style="list-style-type: none"> • Largest private owner of real-estate utilized by government agencies • Public overcrowding or lack of facilities drive private market need • Significant cost and time to build new facility
Longstanding Government Relationships with High Renewal Rates	<ul style="list-style-type: none"> • 37+ year history of government service and relationships • Average retention rate of 95% since 2017¹
Conservative Balance Sheet with Strong Predictable Cash Flows and Diversified Growth	<ul style="list-style-type: none"> • Strong and predictable cash flow from large unencumbered asset base • Moderate leverage and strong fixed charge coverage • Diversifying toward growing Properties and Community segments
Proven Management Team with Track Record of Excellence Over Multiple Administrations	<ul style="list-style-type: none"> • Combined 120+ years experience • Unwavering commitment to rehabilitation and combating recidivism

Provides a broad range of solutions to government partners through three segments

<p>Safety</p>  <p>CoreCivic's historical core business, addresses the need for correctional facilities, including programming, recreational, courts, and administrative spaces</p> <p>EST. 1983</p>	<p>Properties</p>  <p>Leases mission-critical real estate to government tenants to address serious challenges in their criminal justice infrastructure</p> <p>EST. 2012</p>	<p>Community</p>  <p>Completes spectrum of correctional services by providing needed residential reentry facilities and non-residential services primarily to states and localities</p> <p>EST. 2013</p>
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...That Benefits the Public Good

Prepares Offenders for Successful Reentry Into Society	<ul style="list-style-type: none"> • Improved conditions <ul style="list-style-type: none"> ➢ Reduced overcrowding, modern amenities, and improved medical programs ➢ 99.5% average facility ACA Audit Score in 2020 • Focus on rehabilitation and reentry <ul style="list-style-type: none"> ➢ Supports legislation designed to eliminate discrimination against rehabilitated justice-involved persons ➢ Training and treatment programs
Company's ESG Focus Benefits All Stakeholders	<ul style="list-style-type: none"> • Serves the needs of government partners, taxpayers and the broader community



Largest Private Owner of Real Estate Utilized by Government Agencies

Manage nearly 18M square feet of real estate used by government

SAFETY

- **85.6%** of NOI for the quarter ended March 31, 2021
- **14.3M** square feet
- **70,003** correctional/detention beds
- **In 2020**, we have been awarded 3 new Safety contracts, representing nearly **4,000** beds
- **5** remaining idle facilities, including **6,826** beds available for growth opportunities

PROPERTIES

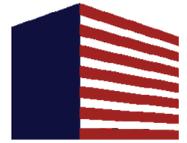
- **12.3%** of NOI for the quarter ended March 31, 2021
- **2.7M** square feet
- Consists of a combination of corrections/detention, reentry and office real estate leased to government entities
- Actively marketing 3-property portfolio of government-leased office real estate for sale. Expected to generate up to \$120 million of net proceeds, after pay down of non-recourse mortgage debt associated with the portfolio

COMMUNITY

- **2.1%** of NOI for the quarter ended March 31, 2021
- **0.6M** square feet
- **5,049** community corrections beds
- Serves approximately 20,000 individuals on a daily basis through non-residential electronic monitoring and case management services



CoreCivic's Business Segments are Complementary

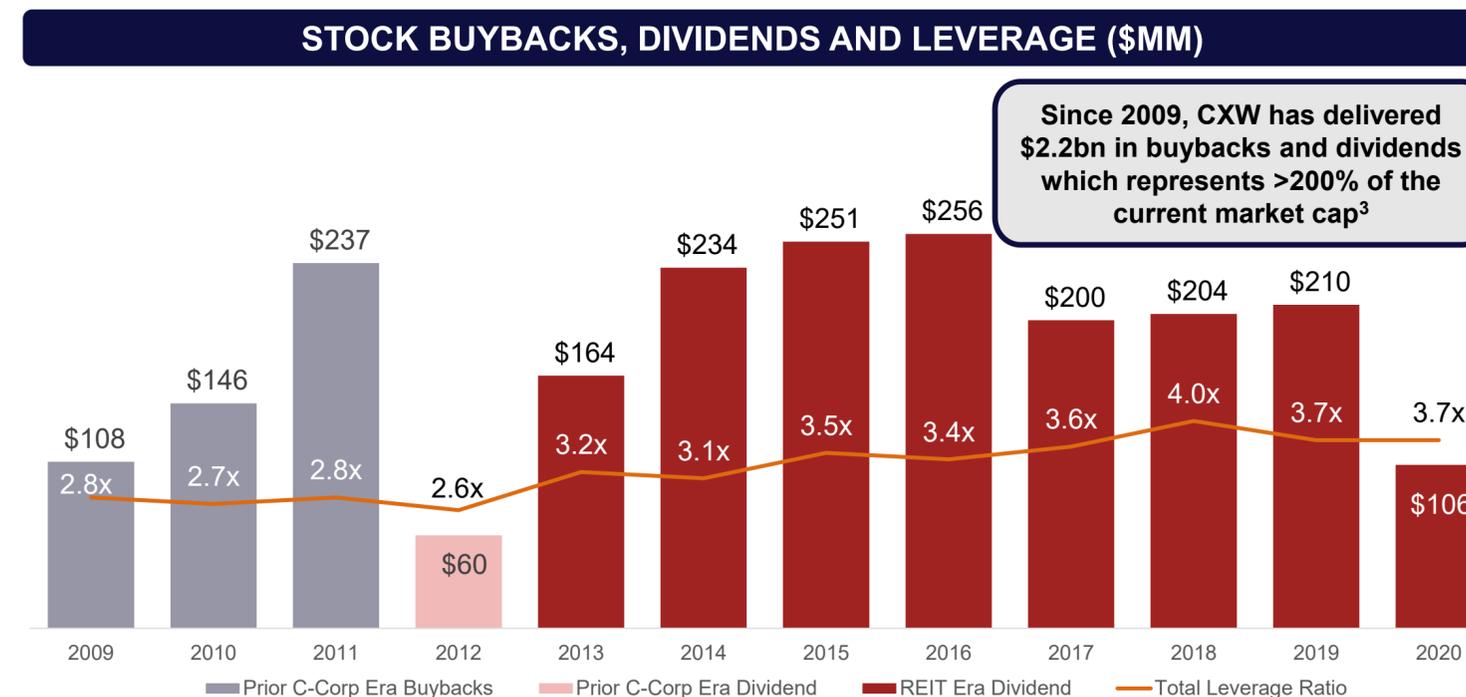
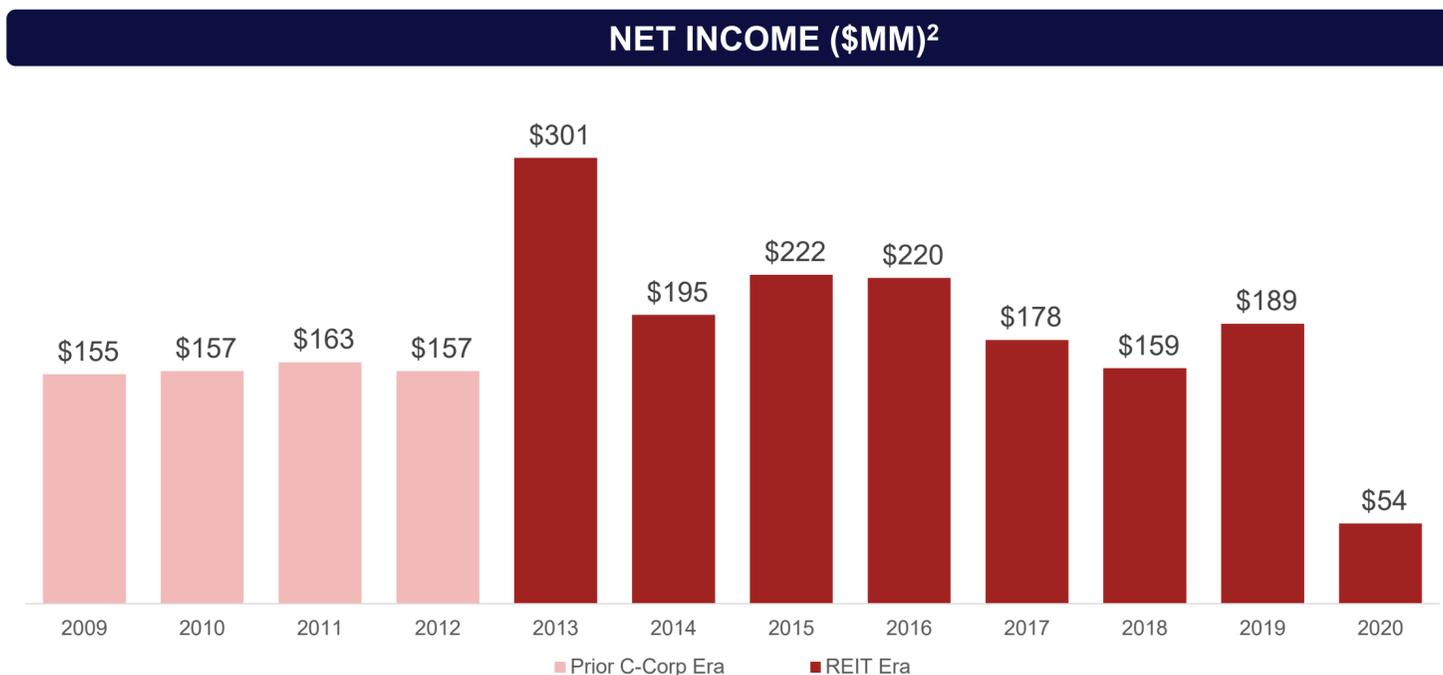
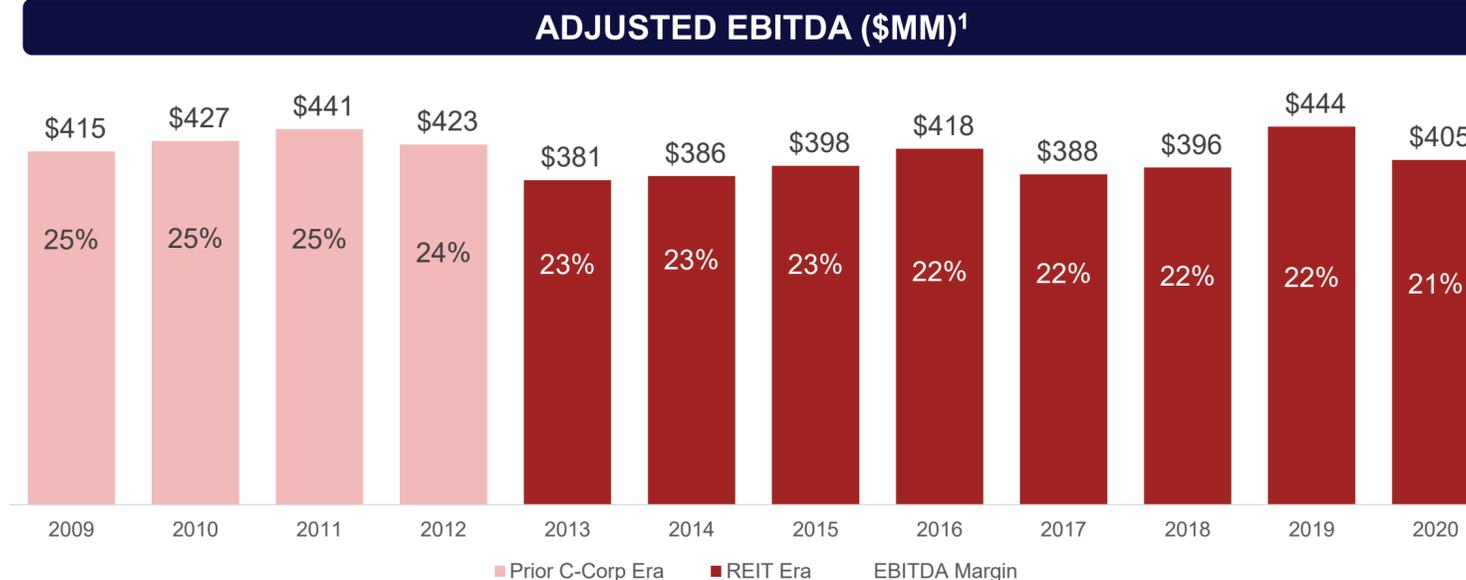


	Safety	Properties	Community
Customers	✓	Government tenants ✓	✓
2021 Business Mix ⁽¹⁾ <i>(% of NOI)</i>	85.6%	12.3%	2.1%
Industry Trends	Strong fundamental demand from federal and state partners	Government entities require purpose-built facilities and financing flexibility	States and localities place high value on reducing recidivism
Value Proposition	Critical infrastructure without available alternative capacity, flexible solutions tailored to government partners' needs	Facility design, construction and maintenance expertise. More efficient process for developing needed solutions	Broad rehabilitative expertise to deliver customized and flexible program offerings, includes critical infrastructure
Core Competency	Ability to develop unique solutions for government partners		



Extensive History of Durable Earnings and Cash Flows

- Long term stable cash flows from government partners due to essential, mission critical infrastructure and valued services
 - 40 year track record of providing government solutions with significant pipeline for growth across the Safety, Properties and Community segments
 - Strong fundamental demand from investment grade federal and state partners; 99% of EBITDA comes from partners rated AA - or better
 - 95% retention rate in long-dated contracts with average tenure of 25 years for top ten customers
- Largest private owner of real estate utilized by government agencies with nearly 18 million square feet of real estate



Since 2009, CXW has delivered \$2.2bn in buybacks and dividends which represents >200% of the current market cap³

Source: Company Management

Note: Total leverage ratio calculated using total net debt excluding non-recourse debt; EBITDA adjusted for unrestricted subsidiaries

1. For reconciliation of the non-GAAP figures, Adjusted EBITDA to Net Income, the most directly comparable GAAP measure, see the Appendix to this presentation

2. 2013 Net Income includes \$138mm income tax benefit for reversal of deferred taxes due to REIT conversion. 2020 Net Income includes \$74mm in non-cash impairment charges and losses on sale or real estate asset.

3. Market cap as of 6/1/2021

Current Financial Performance



<i>For the quarter ended</i>	March 31, 2021	December 31, 2020	September 30, 2020	June 30, 2020	March 31, 2020
Adjusted Diluted EPS⁽¹⁾	\$0.24	\$0.30	\$0.21	\$0.23	\$0.23
Normalized FFO Per Share⁽¹⁾	\$0.44	\$0.53	\$0.44	\$0.47	\$0.46
AFFO Per Share⁽¹⁾	\$0.47	\$0.48	\$0.41	\$0.48	\$0.50
Adjusted EBITDA <i>(in \$MM)</i>	\$96.3MM	\$108.7MM	\$94.6MM	\$101.1MM	\$100.4MM
Debt Leverage	3.7x	3.5x	4.2x	4.2x	4.3x
Net Cash Provided By Operating Activities <i>(in \$MM)</i>	\$99.6MM	\$74.0MM	\$107.2MM	\$98.9MM	\$75.4MM

COVID-19 has caused a significant impact on utilization from Immigration and Customs Enforcement, but our earnings and cash flows remain strong

1. Per share amounts for the quarterly periods in 2020 represent pro forma amounts reflecting a tax provision following CoreCivic's revocation of its REIT election in the first quarter of 2021. See explanatory note and pro forma calculation on page 29.



Conservative Balance Sheet to Support Long-Term Strategy

- Significant liquidity of approximately \$755 million as of March 31, 2021
- Strong cash flow to reduce debt leverage to target of 2.25x to 2.75x net debt-to-adjusted EBITDA
- Credit Ratings: **S&P**: BB- **Moody's**: Ba2

35.7%
Net Debt/
Undepreciated Fixed Assets

3.8x
Fixed Charge Coverage⁽¹⁾⁽²⁾

3.7x
Debt-to-Adjusted EBITDA⁽¹⁾⁽²⁾

87%
Unencumbered
Assets

56%
Net Debt to Total Market
Capitalization

5.6x
Interest coverage ratio

In April 2021, we closed on the offering of \$450 million senior unsecured notes due 2026. Net proceeds were used to pay off our \$250 million notes due October 2022 and approximately \$150 million of our notes due May 2023

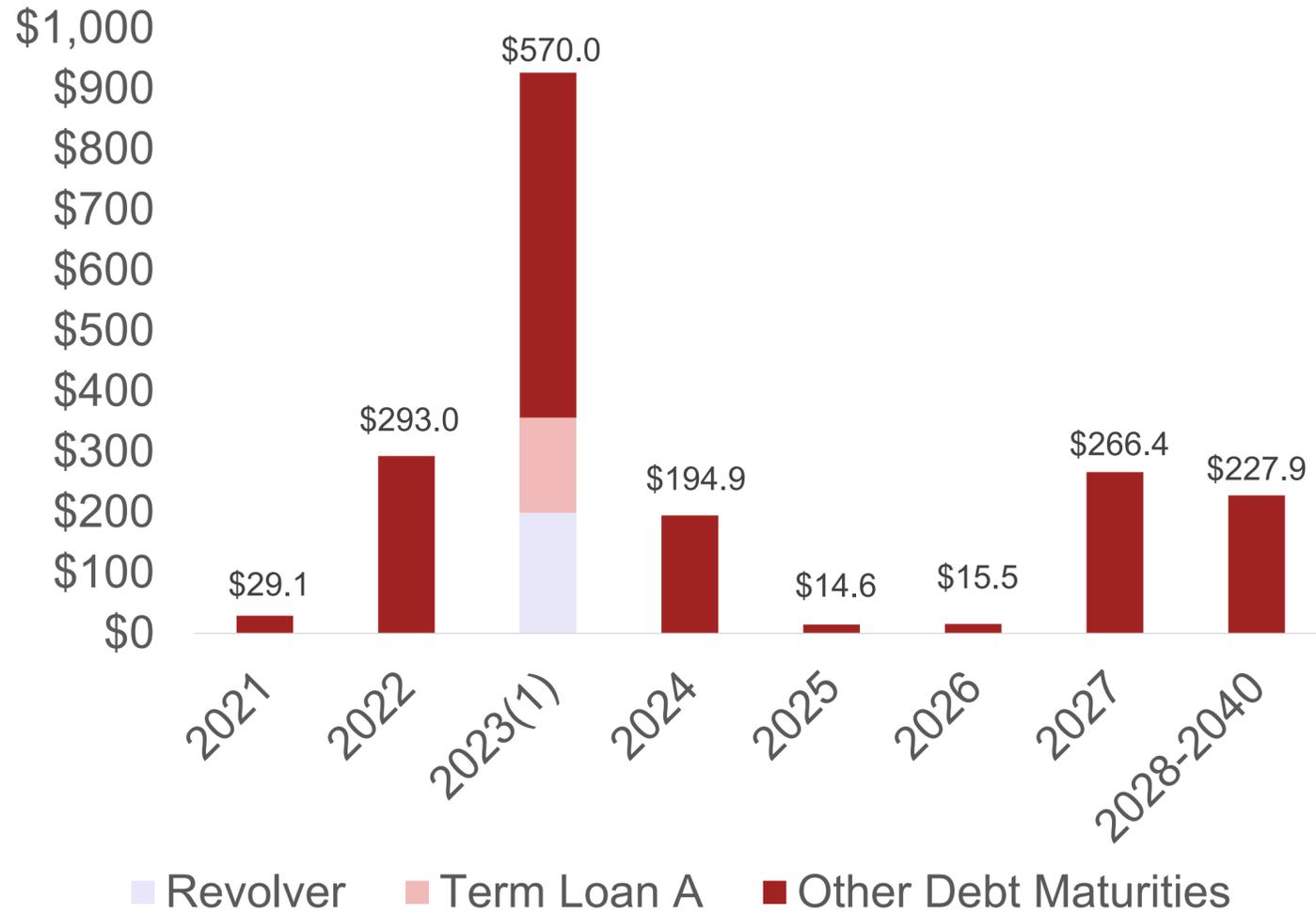
1. Based on financial results for the quarter ended March 31, 2021.

2. Excludes non-recourse debt and related EBITDA of CoreCivic of Kansas, LLC and SSA-Baltimore, LLC, as both are Unrestricted Subsidiaries as defined under the Revolving Credit Facility.

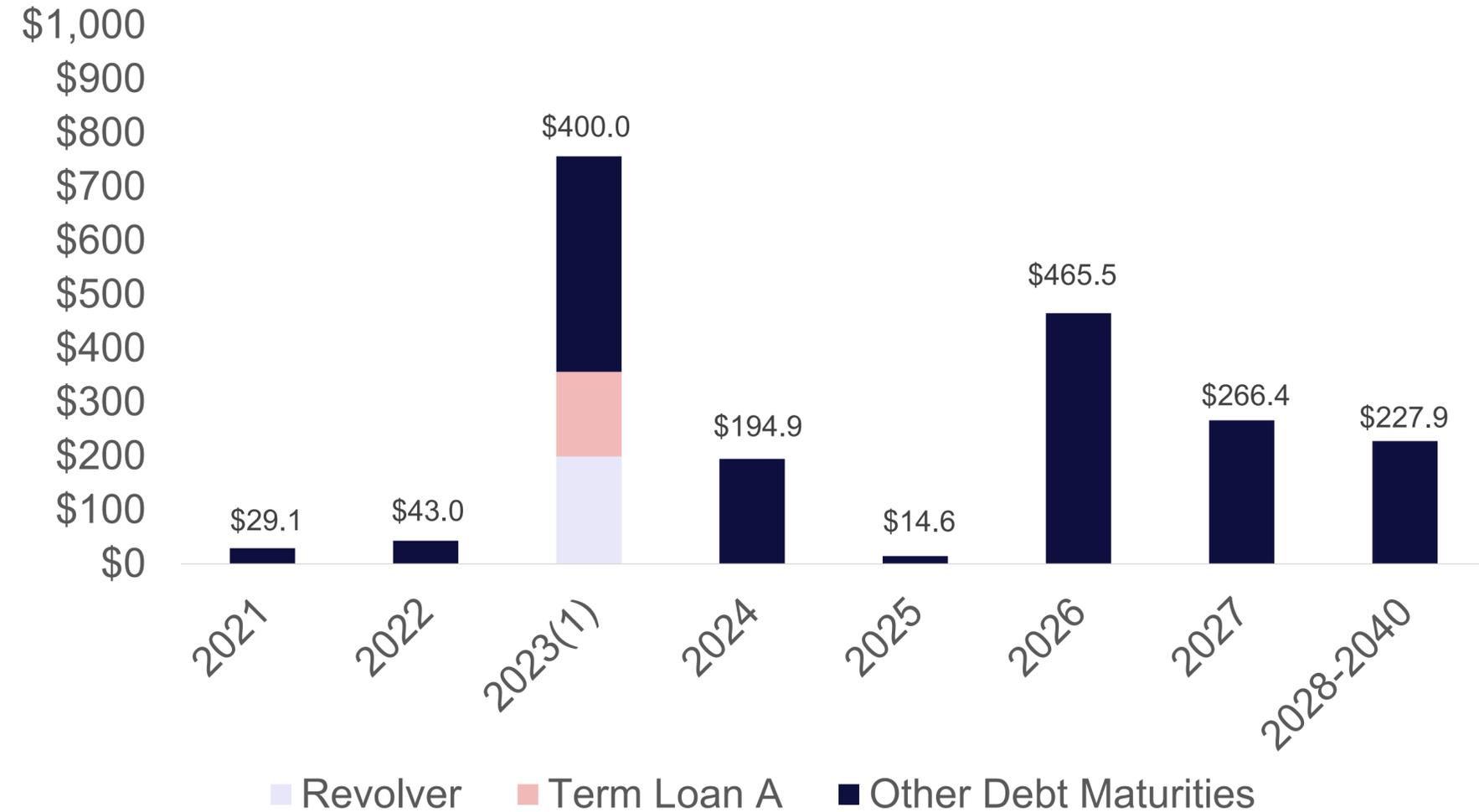


Debt Maturity Schedule Following April 2021 Bond Issuance

Debt Maturity Schedule - March 31, 2021
(In \$ millions)



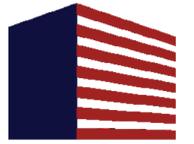
Debt Maturity Schedule - March 31, 2021 Pro Forma For Debt Issuance
(In \$ millions)



Extended our weighted-average maturity schedule from 5.3 years to 6.0 years with our \$450 million unsecured bond offering in April 2021

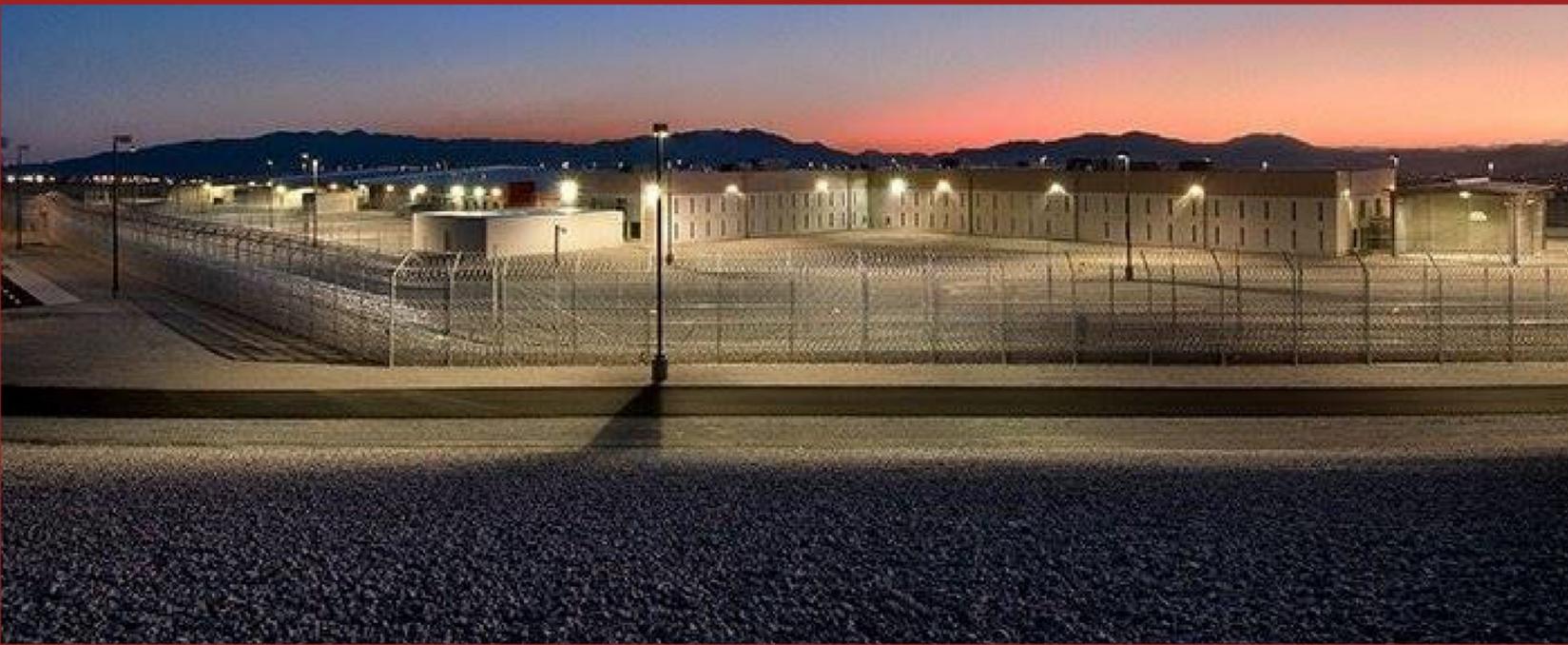
1. The maturity of the Bank Credit Facility in 2023 is net of cash as of March 31, 2021.

Sale of Non-Core Real Estate Assets



- As part of the decision to convert to a C-Corp the Company has pursued the sale of certain non-core real estates assets
 - All 47 assets are outside of correctional real estate and leased to government agencies
 - NOI of \$30mm for the portfolio
 - Initial estimates were that the portfolio could generate up to \$150mm in net proceeds, following related debt repayment
- In December 2020, the Company sold 42 properties within the portfolio, representing 573,000 SF, for \$106.5mm
 - Net proceeds of approximately \$30mm generated, following related debt repayment
 - 4 assets held for sale, representing an additional 1.1mm SF of real estate, with a net book value of \$281.5 million
- The Company remains confident in the portfolio generating up to \$150mm in net proceeds

Net cash proceeds from asset sales will be utilized to repay debt



Market Updates & Recent Developments



Our Value Proposition to Our Government Partners Remains Strong...



CoreCivic provides tailored solutions to meet the needs of state and federal partners

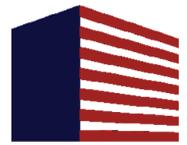
State Partners

- **Key State Partner Challenges:**
 - Prison over-crowding
 - Aging and insufficient infrastructure
 - Budgetary constraints
- CoreCivic estimates \$15 - \$20 billion infrastructure pipeline throughout US prison system
- **Kansas:**
 - Constructed a built-to-suit facility for Kansas DOC to replace 150+ year old Lansing Correctional Facility (completed in January 2020)
 - Inmates in the original state-run prisons were suffering from poor conditions, with small cells and no air conditioning
- **Alabama:**
 - Multi-year civil rights investigation by the Justice Department over the conditions in its state-run prison system (182% capacity)
 - For the last 3 years the state legislature has failed to approve a \$1 billion plan to construct new correctional facilities. Now, actively pursuing \$900 million, 10,000+ bed procurement with private sector financing
 - We recently signed two 30-year lease agreements for the development of new prison facilities for the state, subject to close of project-specific financing
- **Wisconsin, Vermont, Idaho, Wyoming, Kentucky, Nebraska, Hawaii:**
 - Exploring private sector solutions to address criminal justice infrastructure needs

Federal Partners

- **Key Federal Partner Challenges:**
 - Limited owned infrastructure
 - Constantly shifting geographic and population needs
 - Appropriate setting for detainees
- **Mission Critical Infrastructure** for ICE and USMS
 - ICE: **~95% of detainee capacity is outsourced**
 - USMS: **~80% of detainee capacity is outsourced**
 - The Company estimates construction of equivalent new government capacity would require Congressional approval and budget of \$25+ billion
- **Flexible Capacity** to respond quickly to ever-changing real estate needs
 - Location needs change based on law enforcement priorities and varying trends in different jurisdictions
- **Appropriate Setting** for civil detainees
 - Lack of ICE and USMS infrastructure means most alternatives to private facilities are local jails
 - Local jails often co-mingle ICE or USMS populations with their inmate populations
 - Making many local facilities unable to meet Performance-Based National Detention Standards (PBNDS) for ICE and federal detentions standards for USMS

...And Has Resulted in Many New Contract Wins

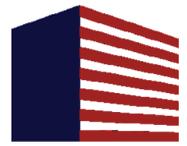


New Contract Awards

Date	Details
February 2021	The state of Alabama awarded two new 30-year lease agreements for the development of two correctional facilities, to be operated by the Alabama Department of Corrections, pending the close of project-specific financing. Construction of both facilities will contain an aggregate of approximately 7,000 beds.
October 2020	The Federal Bureau of Prisons (BOP) enters into a new contract for residential reentry and home confinement services at our 289-bed Turley Residential Center and 494-bed Oklahoma Reentry Opportunity Center, both in Oklahoma.
September 2020	The U.S. Marshals Service (USMS) enters into a new contract for our 1,692-bed Cimarron Correctional Facility in Cushing, Oklahoma. We expect an improvement in facility net operating income at this facility as a result of the new contract, with annual revenues increasing to approximately \$30 million at current utilization levels and higher operating margins than the previous facility contract with the State of Oklahoma.
August 2020	The state of Idaho enters into a new contract to house up to 1,200 offenders initially at our 1,896-bed Saguaro Correctional facility in Arizona and other facilities by mutual agreement.
February 2020	The state of Mississippi expands its contract at the Tallahatchie County Correctional Facility to up to 1,000 beds
January 2020	The state of Mississippi enters into a 375-bed emergency contract at our 2,672-bed Tallahatchie County Correctional Facility
December 2019	The Commonwealth of Kentucky enters into a new lease agreement for our 656-bed Southeast Correctional Complex in Kentucky
August 2019	Immigration and Customs Enforcement (ICE) enters into a new contract to house adult detainees at our 2,232-bed Adams County Correctional Center in Mississippi
August 2019	The state of Kansas enters into a new contract to house up to 600 offenders initially at our 1,896-bed Saguaro Correctional Facility in Arizona and other facilities by mutual agreement
May 2019	The USMS enters into a new contract to house offenders at our 1,422-bed Eden Detention Center in Texas
May 2019	ICE enters into a new contract to house adult detainees at our 910-bed Torrance County Detention Facility in New Mexico

These 11 new contracts, awarded or activated in the two years ended December 31, 2020, represent a total of approximately 10,000 beds across 9 existing CoreCivic facilities and for the development of 2 new facilities representing 7,000 beds

Core Value is in the Real Estate, But Our Business Model is Flexible



We have been responsive to the needs of our government partners and those needs have evolved over our nearly 40 year history

Early Stages

- **Operational Cost Efficiencies** → Private sector operating existing government owned facilities (**Emergence of Managed-Only Model**)
- **Rapid Population Growth** → New government owned facility construction with the private sector providing the operations (**Expansion of Managed-Only Model**)
- **Emerging Federal Needs** → Federal law enforcement agencies had emerging capacity needs (**Emergence of Owned/Managed Model**)

Rapid Growth Phase

- **Rapid Population Growth & Lack of Appropriations for New Capacity** → Our federal and state partners increasingly found it difficult to receive sufficient funding to meet their capacity needs, which led to the private sector delivering a real estate solution (**Growth of Owned/Managed Model**)
- **Continuing Federal Needs** → Federal law enforcement agencies continued to have expanded capacity needs, and they did not have a desire to operate detention facilities (**Growth of Owned/Managed Model**)

Current Market

- **Inmate Population Growth Slows** → Reduction in the need for new facility construction to expand capacity & increasingly competitive market in the Managed-Only business compresses margins (**Exit Managed-Only Model**)
- **Aging Correctional Infrastructure** → Existing stock of government owned correctional facilities have reached the end of their useful life. Appropriations for replacement capacity remains unavailable, but our partners have a desire to maintain government operations (**Emergence of Lease-Only Model**)
- **Existing Capacity** → Privately owned correctional infrastructure provides mission-critical capacity to our government partners (**Continuation of Owned/Managed Model**)
- **Continuing Federal Needs** → Federal law enforcement agencies continue to depend on the real estate provided by the private sector and are not interested in changing their law enforcement mission (**Continuation of Owned/Managed Model**)

Real Estate continues to be the biggest challenge to our government partners due to the high cost of construction, but some partners are interested in government controls of the day-to-day facility operations. This led to the creation of the lease-only model provided in our CoreCivic Properties segment.

We have successfully converted multiple facilities from an owned/operated model in our Safety segment to the lease-only model provided in our Properties segment¹

Our Real Estate is Flexible for Alternative Uses



We have a well established recent history of repurposing facilities for alternative government partners:

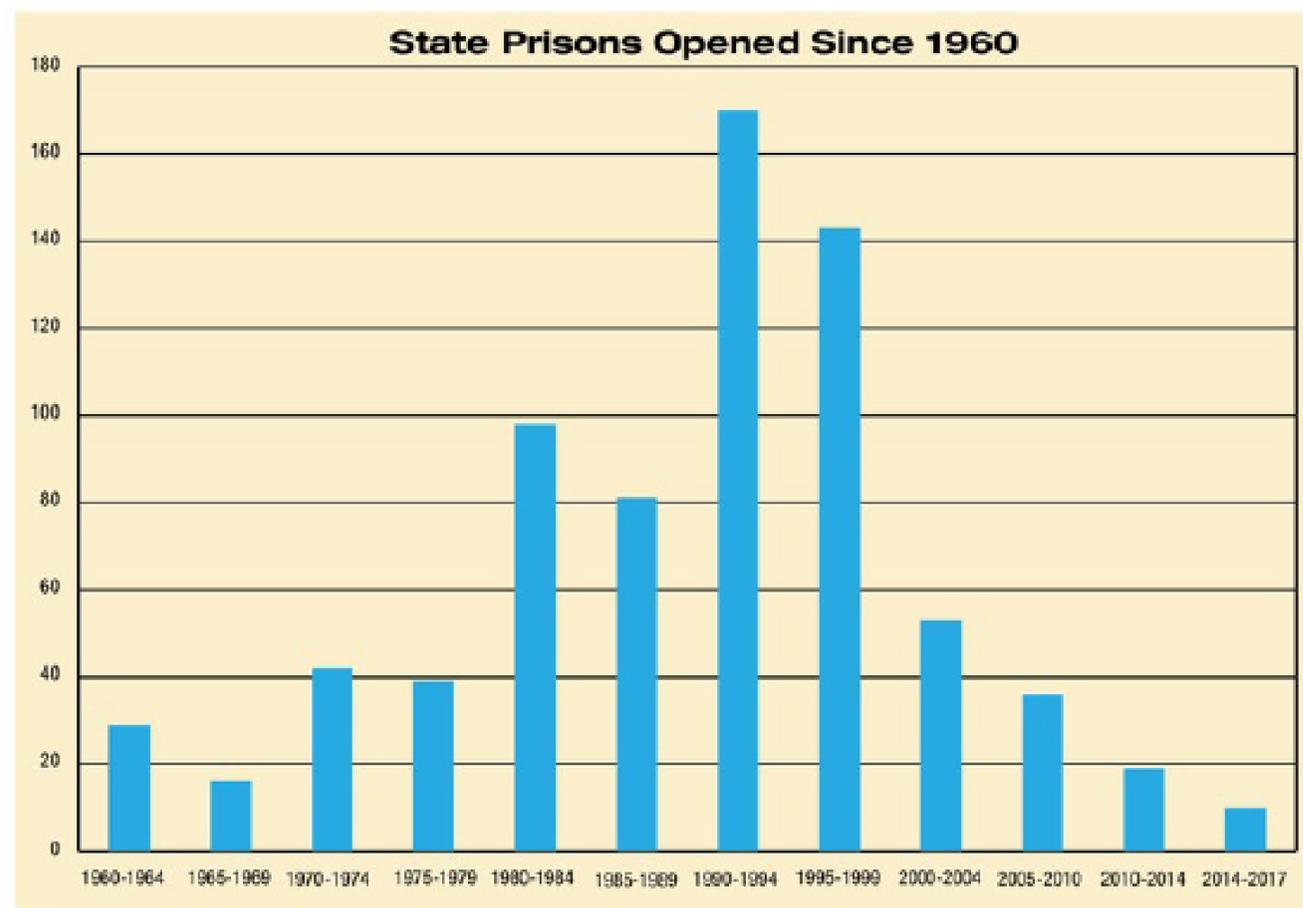
Facility	Facility Capacity	State	Details
Cimarron Correctional Facility	1,692 beds	Oklahoma	In August 2020, the State of Oklahoma ended their contract due to budget shortfalls. The facility transitioned to a new contract with the USMS in September 2020.
Adams County Correctional Center	2,232 beds	Mississippi	In August 2019, the BOP ended their contract due to a competitive rebid process. The facility transitioned to a new contract with ICE the same month.
Eden Detention Center	1,422 beds	Texas	In April 2017, the BOP ended their contract due to declining capacity needs and the facility was idled. The facility was reactivated in June 2019 under a new USMS contract.
La Palma Correctional Center	3,060 beds	Arizona	In June 2018, the State of California ended their contract due to declining capacity needs. The facility transitioned to a new contract with ICE in July 2018.
Cibola County Corrections Center	1,129 beds	New Mexico	In August 2018, the BOP ended their contract due to declining capacity needs. The facility transitioned to a new contract with ICE in September 2018.
Torrance County Detention Facility	910 beds	New Mexico	In October 2017, we elected to end our contract with the USMS to optimize utilization at other facilities. The facility was reactivated in May 2019 under a new ICE contract.
Tallahatchie County Correctional Facility	2,672 beds	Mississippi	In June 2018, the State of California ended their contract due to declining capacity needs. The facility transitioned to a series of new contracts with federal, state and local partners. Today the facility cares for individuals from USMS, Vermont, South Carolina, and Tallahatchie County.
North Fork Correctional Facility	2,400 beds	Oklahoma	In November 2015, the State of California ended their contract due to declining capacity needs. In July 2016, the State of Oklahoma entered into a lease agreement for the facility. The facility has served nine different state partners over its operating history: California, Colorado, Hawaii, Idaho, Oklahoma, Vermont, Washington, Wisconsin and Wyoming.

The flexibility of our real estate assets to quickly be repurposed to serve other government partners reflects the serious corrections infrastructure challenge facing the country's corrections systems



America's Prisons: The Aging Infrastructure Crisis

"There are almost 500 prisons nation wide built between 1980 and 2000 that need major upgrades, repurposing, or replacement...With the prison infrastructure challenges at an all-time high, we may be entering the next prison building boom, as states are being forced to replace their older prisons."



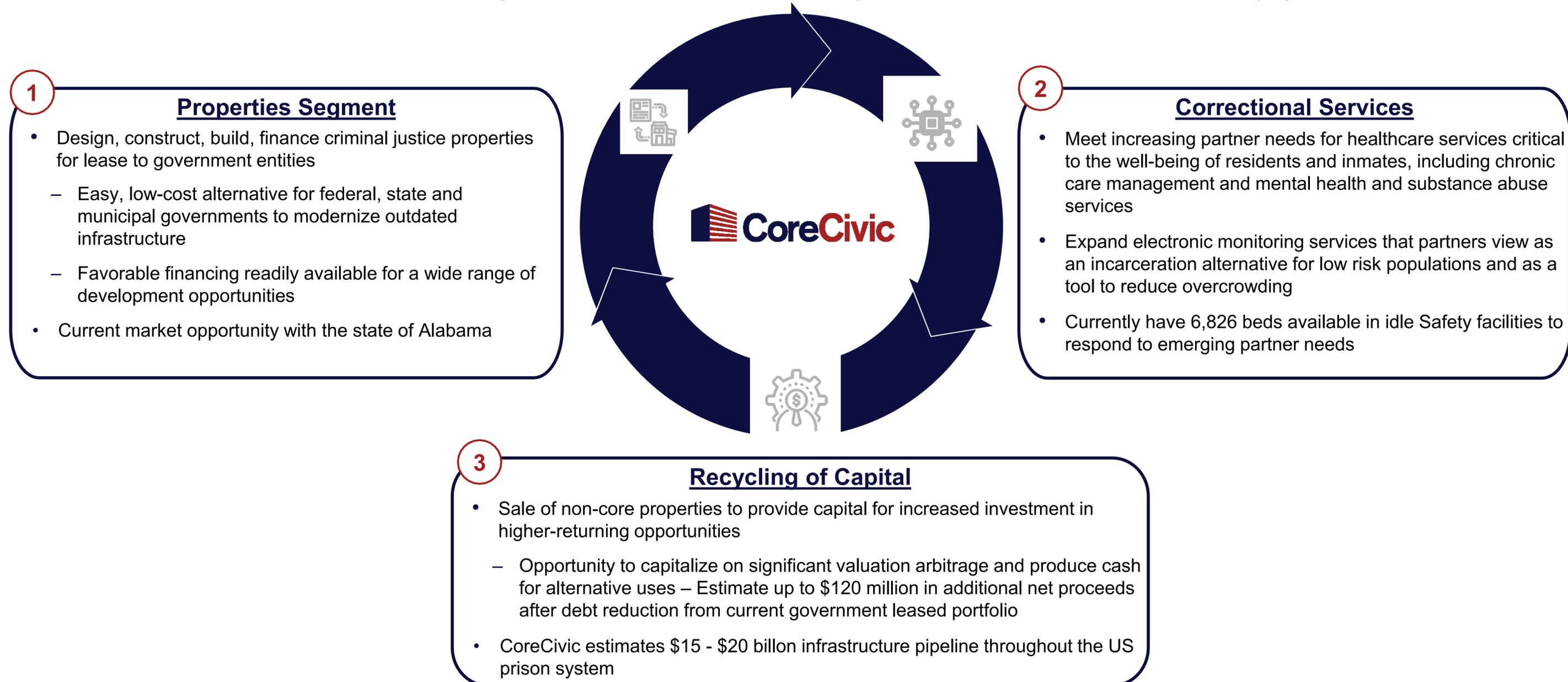
Source: Correctional News, March/April 2018 Publication

- The majority of America's inmates are housed in facilities that are 25 to 40 years old
- Public prison facilities will typically need to replace major components of infrastructure around the 20 year mark
- As a result of delayed/deferred maintenance capital spending, many states are now facing the expensive consequences of this neglect



Potential Growth Channels & Opportunities

Multiple opportunities in the market to drive future growth, many of which can be realized due to our recent decision to convert to a taxable C-Corp, allowing CoreCivic to fund future growth initiatives with internally generated cash flows



Impact of COVID-19



The COVID-19 global pandemic has had a significant impact on our day-to-day operations. We provide on our website [weekly updates](#) to allow stakeholders to see how we are managing the crisis while supporting our employees, communities, and those in our care.

Our financial performance has also been impacted due to lower occupancy levels in our facilities, particularly in utilization by ICE

- CoreCivic's daily ICE population as of December 31, 2019 was 10,500 compared with 3,100 as of December 31, 2020
- As of March 31, 2021, our daily ICE population increased to 5,300, still well below historical averages

The outsized impact to ICE has been the result of public health related actions taken by the federal government since the onset of the pandemic

- March 23, 2020: The Department of Homeland Security (DHS) announced it reached an agreement with Canada and Mexico to limit all non-essential travel across borders
 - This order included that DHS will no longer detain illegal immigrants in holding facilities, like those provided by CoreCivic, and will immediately return the individuals to the country from which they entered
- The order has continued to be extended in 30 day increments since its announcement

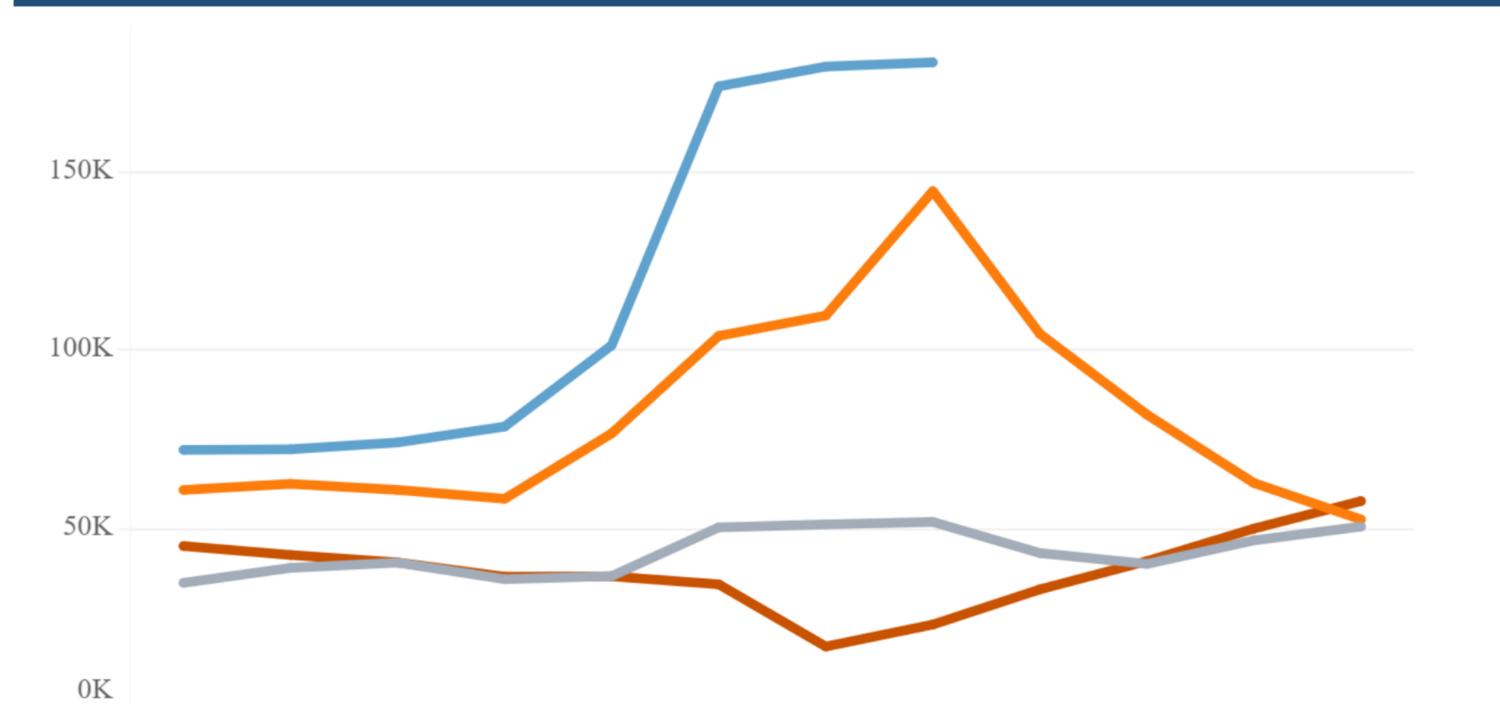
The wide availability of multiple viable COVID-19 vaccines is expected to accelerate the reopening of our international borders, but it is still unclear how the distribution of the vaccines will be prioritized



Southwest Border Apprehensions Remain Elevated

- Even though the international borders are effectively shutdown to non-essential travel, apprehension rates along our Southwest border remains elevated
- Any lifting of restrictions on non-essential travel is expected to drive up activity at the border

FY Southwest Land Border Encounters by Month



	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	Total
2021 (FYTD)	71,951	72,114	74,019	78,442	101,117	173,337	178,854	180,034					929,868
2020	45,139	42,643	40,565	36,585	36,687	34,460	17,106	23,237	33,049	40,929	50,014	57,674	458,088
2019	60,781	62,469	60,794	58,317	76,545	103,731	109,415	144,116	104,311	81,777	62,707	52,546	977,509
2018	34,871	39,051	40,519	35,905	36,751	50,347	51,168	51,862	43,180	40,149	46,719	50,568	521,090

Source: U.S. Customs and Border Protection – Southwest Border Migration

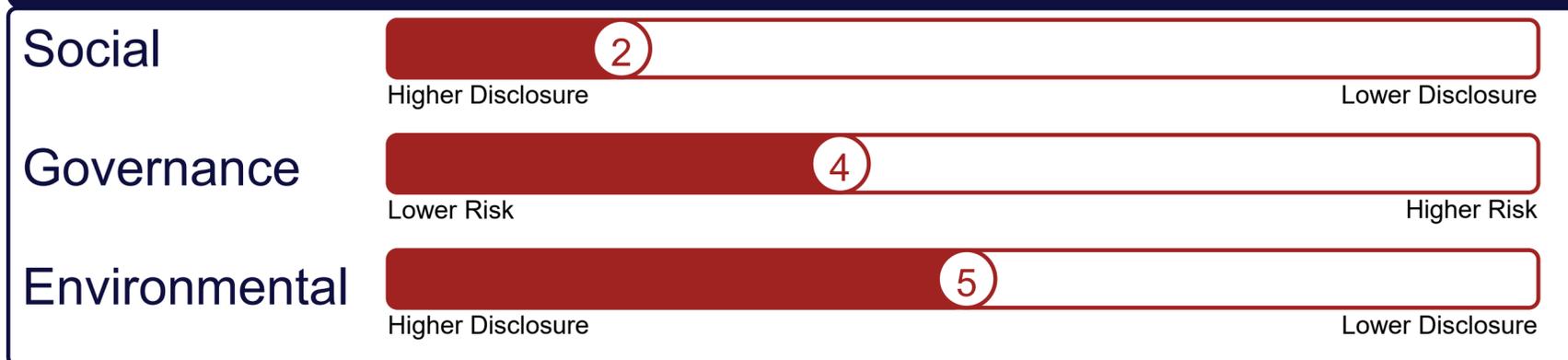
Unprecedented Commitment to ESG within the Corrections Industry



- CoreCivic released the Company's third Environmental, Social and Governance (ESG) report in May 2021, demonstrating our continued commitment to transparency and accountability and providing more robust disclosures to show how we better the public good every day
- The report details how the company is helping to tackle the national crisis of recidivism and provides quantified evidence of progress being made toward company-wide reentry goals
- The Company actively supports policies aimed to improve the opportunities available to its residents upon reentry
 - **Ban the Box (a.k.a. "fair-chance") legislation** designed to eliminate hiring practices that discriminate against rehabilitated justice-involved persons
 - **Pell Grant restoration, Voting rights restoration, Licensure reform policies** to improve reentry opportunities for formerly incarcerated individuals
- **Go Further** is an evidence-based process that unites our staff and those planning for reentry to produce successful outcomes
 - After careful assessment, a life plan is developed to address potential barriers to reentry such as educational needs and substance use disorders
- Initial primary focus was on social-related metrics and increased transparency
 - Market perception already experiencing positive impact:



ISS Corporate Solutions Quality Score – April 2021⁽¹⁾



Note: To view CoreCivic's ESG Report click here: https://www.corecivic.com/hubfs/_files/2020-ESG%20Report.pdf

(1) Source: ISS Corporate Solutions



Company's ESG Focus Benefits All Stakeholders

Holistic Approach Toward Preparing Inmates for Successful Reentry...

More Humane Conditions

- Reduced Overcrowding
- Modern Real Estate Amenities
- Improved Medical Programs
- Facilities and Open Spaces
- Better Security

99.5%: Average Facility ACA Audit Score

Focus on Rehabilitation & Reentry

- Ban the Box 
- Education & Vocational Training
- Treatment and Behavioral Programs
- Victim Impact Programs
- Chaplaincy and Religious Services

Evidence Based Programs with Measurable Goals

...While Serving the Needs of Broader Stakeholders

Government Partners

- Facilities appropriate for inmates / detainees
- Adapts quickly to shifting population and geographic needs
- Built-to-Suit capabilities

Taxpayers

- Long run cost savings: **12%- 58%⁽¹⁾**
- New construction:
 - **25%⁽¹⁾** cost savings
 - **~40%⁽¹⁾** time reduction

Community

- Partner to 500+ small businesses
- CoreCivic Foundation provides cash contribution and service hours to numerous charitable organizations focused on building strong communities

⁽¹⁾ The Independent Institute, "Prison Break: A New Approach to Public Cost and Safety," June 2014.



CoreCivic's Quality Assurance and Government Oversight

CoreCivic facilities' operations are subject to significant oversight and accountability measures, both internally and externally. Many of CoreCivic's government partners maintain full-time, on-site monitors to promote transparency and ease of communication. CoreCivic is subject to routine oversight and performance requirements based on a combination of rigorous contract, accreditation and government-established performance standards.

Our management approach is overseen by the vice president, Quality Assurance (QA) who provides regular reporting to senior management and the board of directors. The staff dedicated to quality assurance at our corporate headquarters and embedded throughout our facilities maintain policies and procedures to manage compliance with a broad range of contractual and regulatory requirements.



Over 1,000 on-site contract monitors and government partner employees have continuous oversight of our facilities to help ensure compliance

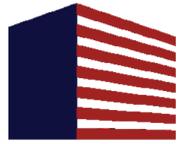
CoreCivic's Quality Assurance and Government Oversight



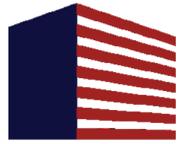
CoreCivic facilities also are subject to a range of other audit and inspection processes, based on facility mission, location and contractual and regulatory requirements:

- CoreCivic Safety facilities that maintain American Correctional Association (“ACA”) accreditation undergo audits by independent auditors trained and assigned by the ACA on a three-year cycle. ACA audits review all facets of correctional operations, including inmate/resident health care.
- All CoreCivic Safety and Community facilities are subject to auditing on a three-year cycle for compliance with the Prison Rape Elimination Act (“PREA”).
- Some CoreCivic Safety facilities require accreditation by the National Commission on Correctional Health Care (“NCCHC”), an independent organization that reviews health care operations in correctional environments.
- CoreCivic facilities with federal populations are periodically audited by the Office of Federal Contract Compliance Programs (“OFCCP”) of the United States Department of Labor.
- CoreCivic facilities are subject to inspections related to state and local requirements in areas such as fire safety and food service.
- Several CoreCivic facilities are subject to inspection in connection with oversight of our government partner agencies by other, independent government agencies, such as the U.S. Department of Justice Office of Inspector General (BOP and USMS), Department of Homeland Security (DHS) Office of Inspector General (ICE), DHS Office of Detention Oversight, and DHS Office for Civil Rights and Civil Liberties.
- CoreCivic employees have access to government inspectors general and similar offices for purposes of reporting fraud, waste and other forms of misconduct in connection with government contracts, and such offices typically have authority, by law or by contract, to investigate our operations and the conduct of our employees and agents.

Operational Transparency Through Multiple Levels of Oversight



Highly Qualified, Proven Management Team



Damon T. Hinger

President and Chief Executive Officer

- 25+ years of corrections experience
- Began at CoreCivic in 1992 as Correctional Officer
- Active in community: United Way, Nashville Chamber of Commerce, Boy Scouts



David Garfinkle

EVP and Chief Financial Officer

- Began at CoreCivic in 2001
- Former experience in REITs, public accounting and holds CPA certification
- Active in community: Junior Achievement of Middle Tennessee-Finance & Executive Committees, St. Matthew Church lector



Tony Grande

EVP and Chief Development Officer

- Began at CoreCivic in 2003
- Assists in finding solutions to tough government challenges
- Formerly served as Tennessee's Commissioner of Economic and Community Development



Patrick Swindle

EVP and Chief Corrections Officer

- Began at CoreCivic in 2007
- Prior experience in sell-side equity research and finance department at CoreCivic



Lucibeth Mayberry

EVP, Real Estate

- Began at CoreCivic in 2003
- Responsible for the full range of real-estate services, including acquisitions, design & construction, and maintenance
- Prior experience in legal and business development



David Churchill

EVP and Chief Human Resources Officer

- Began at CoreCivic in 2012
- Has over 30 years of experience in human resources, talent management, and organizational development.



Cole Carter

EVP and General Counsel

- Began at CoreCivic in 1992 as Academic Instructor
- President of CoreCivic Cares Fund
- Juris Doctor – Nashville School of Law

Variety of experience and unwavering commitment to rehabilitation and combating recidivism

Diverse Board of Directors with Relevant Expertise



Mark A. Emkes

- Chairman of the Board
- Former Executive, Bridgestone
- Joined: 2014



Donna M. Alvarado

- Founder and President, Aguila International
- Joined: 2003



Robert J. Dennis

- Former Chairman and CEO, Genesco
- Joined: 2013



Damon T. Hininger

- President and CEO, CoreCivic
- Joined: 2009



Stacia Hylton

- Principal, LS Advisory
- Former Director, US Marshals
- Joined: 2016



Harley G. Lappin

- Previous EVP, CoreCivic
- Former Director, Federal BOP
- Joined: 2018



Anne L. Mariucci

- Career in real estate
- Former President, Del Webb Corp.
- Joined: 2011



Thurgood Marshall, Jr.

- Partner, Morgan, Lewis & Bockius LLP
- Joined: 2002



Devin I. Murphy

- President, Phillips Edison & Company
- Joined: 2018



Charles L. Overby

- Former CEO, Freedom Forum
- Joined: 2001



John R. Prann, Jr.

- Former CEO, Katy Industries
- Joined: 2000

Experience in executive leadership, real estate, rehabilitation, corrections, media, legal, government affairs, and technology



Appendix

Reconciliation to Adjusted Diluted EPS



(\$ in thousands, except per share amounts)	For the Three Months Ended				
	March 31, 2021	December 31, 2020	September 30, 2020	June 30, 2020	March 31, 2020
Net income (loss) attributable to common stockholders	(\$125,568)	(\$26,803)	\$26,717	\$22,186	\$32,057
Non-controlling interest	-	-	-	-	1,181
Diluted net income (loss) attributable to common stockholders	(\$125,568)	(\$26,803)	\$26,717	\$22,186	\$33,238
Special Items:					
Expenses associated with debt repayments and refinancing transactions	-	7,141	-	-	-
Expenses associated with mergers and acquisitions	-	-	-	-	338
Expenses associated with COVID-19	1,598	2,792	2,820	8,165	-
Expenses associated with changes in corporate tax structure	-	195	4,698	347	-
Income taxes associated with change in corporate tax structure and other special tax items	114,249	-	-	-	3,085
Contingent consideration for acquisition of businesses	-	-	620	-	-
Loss (gain) on sale of real estate assets	-	17,943	(2,102)	(2,818)	-
Shareholder litigation expense	51,745	-	-	-	-
Asset impairments	1,308	47,570	805	11,717	536
Income tax expense (benefit) for special items	(14,060)	-	532	-	-
Adjusted net income	\$29,272	\$48,838	\$34,090	\$39,597	\$37,197
Weighted average common shares outstanding – basic	119,909	119,636	119,632	119,630	119,336
Effect of dilutive securities:					
Restricted stock-based awards	115	56	6	2	47
Non-controlling interest – operating partnership units	1,342	1,342	1,342	1,342	1,342
Weighted average shares and assumed conversions – diluted	121,366	121,034	120,980	120,974	120,725
Adjusted Earnings Per Basic Share	\$0.24	\$0.41	\$0.28	\$0.33	\$0.30
Adjusted Earnings Per Diluted Share	\$0.24	\$0.40	\$0.28	\$0.33	\$0.30

Calculation of FFO, Normalized FFO and AFFO



(\$ in thousands, except per share amounts)	For the Three Months Ended				
	March 31, 2021	December 31, 2020	September 30, 2020	June 30, 2020	March 31, 2020
Net income (loss)	(\$125,568)	(\$26,803)	\$26,717	\$22,186	\$33,238
Depreciation and amortization of real estate assets	23,759	27,447	28,249	28,244	28,106
Impairment of real estate assets	1,308	4,225	-	9,750	405
Loss (gain) on sale of real estate assets	-	17,943	(2,102)	(2,818)	-
Income tax expense (benefit) for special items	(350)	-	532	-	-
Funds From Operations	(\$100,851)	\$22,812	\$53,396	\$57,362	\$61,749
Expenses associated with debt repayments and refinancing transactions	-	7,141	-	-	-
Expenses associated with mergers and acquisitions	-	-	-	-	338
Contingent consideration for acquisition of businesses	-	-	620	-	-
Expenses associated with COVID-19	1,598	2,792	2,820	8,165	-
Expenses associated with changes in corporate tax structure	-	195	4,698	347	-
Income taxes associated with change in corporate tax structure and other special tax items	114,249	-	-	-	3,085
Shareholder litigation expense	51,745	-	-	-	-
Goodwill and other impairments	-	43,345	805	1,967	131
Income tax benefit for special items	(13,710)	-	-	-	-
Normalized Funds From Operations	\$53,031	\$76,285	\$62,339	\$67,841	\$65,303
Maintenance capital expenditures on real estate assets	(2,535)	(12,375)	(9,785)	(5,691)	(2,619)
Stock-based compensation	4,213	4,253	4,082	4,319	4,610
Amortization of debt costs	1,566	1,383	1,396	1,384	1,356
Other non-cash revenue and expenses	1,064	1,258	1,241	1,469	1,657
Adjusted Funds From Operations	\$57,339	\$70,804	\$59,273	\$69,322	\$70,307
Funds from operations per diluted share	(\$0.83)	\$0.19	\$0.44	\$0.47	\$0.51
Normalized funds from operations per diluted share	\$0.44	\$0.63	\$0.52	\$0.56	\$0.54
Adjusted funds from operations per diluted share	\$0.47	\$0.58	\$0.49	\$0.57	\$0.58

Calculation of Pro Forma FFO, Normalized FFO and AFFO



(\$ in thousands, except per share amounts)	For the Three Months Ended				For the Year Ended
	December 31, 2020	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2020
Net income (loss) as reported	(\$26,803)	\$26,717	\$22,186	\$33,238	\$55,338
Expenses associated with debt repayments and refinancing transactions	7,141	-	-	-	7,141
Expenses associated with mergers and acquisitions	-	-	-	338	338
Contingent consideration for acquisition of businesses	-	620	-	-	620
Expenses associated with COVID-19	2,792	2,820	8,165	-	13,777
Expenses associated with changes in corporate tax structure	195	4,698	347	-	5,240
Deferred tax expense on Kansas lease structure	-	-	-	3,085	3,085
Goodwill and other impairments	47,570	805	11,717	536	60,628
Loss (gain) on sale of real estate assets, net of taxes	17,943	(1,570)	(2,818)	-	13,555
Adjusted Net Income	\$48,838	\$34,090	\$39,597	\$37,197	\$159,722
Income tax as reported	1,203	369	(962)	691	1,301
Normalized Pre-tax income	50,041	34,459	38,635	37,888	161,023
Pro forma income tax expense (C-Corp 27.5% tax rate)	(13,761)	(9,476)	(10,625)	(10,419)	(44,281)
Pro forma Adjusted Net Income	36,280	24,983	28,010	27,469	116,742
Depreciation and amortization of real estate assets	27,447	28,249	28,244	28,106	112,046
Pro Forma Normalized Funds From Operations	\$63,727	\$53,232	\$56,254	\$55,575	\$228,788
Maintenance capital expenditures on real estate assets	(12,375)	(9,785)	(5,691)	(2,619)	(30,470)
Stock-based compensation	4,253	4,082	4,319	4,610	17,264
Amortization of debt costs	1,383	1,396	1,384	1,356	5,519
Other non-cash revenue and expenses	1,258	1,241	1,469	1,657	5,625
Pro Forma Adjusted Funds From Operations	\$58,246	\$50,166	\$57,735	\$60,579	\$226,726
Pro Forma Adjusted earnings per diluted share	\$0.30	\$0.21	\$0.23	\$0.23	\$0.97
Pro Forma Normalized funds from operations per diluted share	\$0.53	\$0.44	\$0.47	\$0.46	\$1.89
Pro Forma Adjusted funds from operations per diluted share	\$0.48	\$0.41	\$0.48	\$0.50	\$1.87

Effective January 1, 2021, CoreCivic revoked its REIT election. As a result, beginning in 2021, the Company is subject to federal and state income taxes on its taxable income at applicable tax rates without the benefit of a tax deduction for dividends paid. CoreCivic estimates its effective tax rate to be approximately 27.5% using applicable federal and state tax rates. For illustration purposes, CoreCivic has presented the calculations of Adjusted Net Income, Normalized Funds From Operations, and Adjusted Funds From Operations for each quarter of 2020, pro forma to reflect such metrics applying the estimated effective tax rate. The effective tax rate used for illustration purposes is only an estimate, and does not necessarily reflect the actual provision for income taxes that would have been reported if the Company had not qualified as a REIT for the year ended December 31, 2020.

Calculation of NOI

(\$ in thousands)



	For the Three Months Ended	
	2021	2020
Revenue		
Safety	\$ 409,769	\$ 437,765
Community	23,658	30,599
Properties	21,255	22,679
Other	36	58
Total revenues	<u>\$ 454,718</u>	<u>\$ 491,101</u>
Operating Expenses		
Safety	\$ 305,427	\$ 330,737
Community	21,100	24,449
Properties	6,274	6,954
Other	83	175
Total operating expenses	<u>\$ 332,884</u>	<u>\$ 362,315</u>
Net Operating Income		
Safety	\$ 104,342	\$ 107,028
Community	2,558	6,150
Properties	14,981	15,725
Other	(47)	(117)
Total Net Operating Income	<u>\$ 121,834</u>	<u>\$ 128,786</u>
Net income (loss)	\$ (125,568)	\$ 33,238
Income tax expense	113,531	3,776
Other (income) expense	148	(533)
Interest expense, net	18,428	22,538
General and administrative	29,530	31,279
Depreciation and amortization	32,712	37,952
Shareholder litigation expense	51,745	-
Asset impairments	1,308	536
Total Net Operating Income	<u>\$ 121,834</u>	<u>\$ 128,786</u>

Calculation of EBITDA and Adjusted EBITDA



(\$ in thousands, except per share amounts)	Three Months Ended March 31,		For the Twelve Months Ended December 31,
	2021	2020	2020
Net income (loss)	(\$125,568)	\$33,238	\$55,338
Interest expense	20,925	24,555	93,453
Depreciation and amortization	32,712	37,952	150,861
Income tax expense	113,531	3,776	4,386
EBITDA	\$41,600	\$99,521	\$304,038
Expenses associated with debt repayments and refinancing transactions	-	-	7,141
Expenses associated with mergers and acquisitions	-	338	338
Expenses associated with COVID-19	1,598	-	13,777
Expenses associated with changes in corporate tax structure	-	-	5,240
Contingent consideration for acquisitions of businesses	-	-	620
Loss on sale of real estate assets	-	-	13,023
Shareholder litigation expense	51,745	-	-
Asset impairments	1,308	536	60,628
Adjusted EBITDA	\$96,251	\$100,395	\$404,805
EBITDA from unrestricted subsidiaries	(6,699)	(7,617)	(31,647)
Restricted Adjusted EBITDA	\$89,552	\$92,778	\$373,158

Note: Reconciliations for prior periods, which are not reconciled to this presentation, can be found on the Company's website